

Stage 1: Personal Questions

Stage 2: Summarize and Recommend

Candidate A		Candidate B	
*	*	*	*
*	*	*	*
*	*	*	*
*	*	*	*
*	*	*	*
*	*	*	*

* *Rephrase the points*

* *Expand them into full sentences*

* *Link them together and Comment on how well they **serve the purpose**.*

Well, my first option is...

Moreover...

In addition...

Another advantage is...

However, there is a problem...

On the downside...

* *Recommend one option of the two*

After hearing about both candidates/ options, I think I would choose... because...

I think that... is preferable because...

Stage 3: Consensus Reaching

Candidate A		Candidate B	
*	*	*	*
*	*	*	*
*	*	*	*
*	*	*	*
*	*	*	*
*	*	*	*
*	*	*	*

* **Don't** rephrase the points again!!

* Discuss with your partner **the pros** and **the cons** of each option

Exchange opinions

What makes you think that... is a good option?

I see your point but my option / candidate offers...

Another point we should take into consideration is...

Yes, that's definitely an advantage.

You're right. I hadn't thought about it.

Reach a consensus

Considering all the above it's clear that... is the best option

So we both agree that.... is the best.

Stage 4: Present your final decision and convince the Examiner

Candidate A		Candidate B	
*	*	*	*
*	*	*	*
*	*	*	*
*	*	*	*
*	*	*	*
*	*	*	*

* Choose **two (2)** points each

* Present **enthusiastically** the reasons why you chose this option.

Having thoroughly discussed all the options we believe that the best one is... for several reasons:

First of all,
Another deciding factor for us was...

And now my partner has more to add

A further reason is...
Last but not least, I would like to say...

Stage 5: Justify and Defend your Choice

Objection 1: We don't think that poses a problem because...

Objection 2: Well, we discussed that problem and we think that...

Objection 3: We feel that this is something that can be overlooked because...

That's the END of the oral exam.